

# The Windchill Factor



What you feel is not always real

**“But it’s getting colder  
I feel a chill in the air  
There’s a change in the weather”**

**Oasis,  
“Cloudburst”  
(Rock Song, 1994)**



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# Trust, Belief, Fear, Doubt



## Agenda

Blind Trust

Simplified Security

FUD and Panic

The Unknown

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# Blind Trust



I have a firewall  
The products must be safe

**“I Want to Believe”**

**Movie, 2008  
(The X-Files)**



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# Trust the Product



**The Vendor must implement security**

**You get what you pay for.**

**Product evaluation?**

**Software**

**Cheap, secure, fast – pick any two.**

**There must be some "warranty"**

**Terms of use!**

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# I Have Firewall (Nothing can happen to me)



## Understand "Firewall"

- Many functions

- Not all are implemented

## Have a plan

- What to defend against

- What to protect

- Which functions to use

## Evaluate:

- Which Product/Implementation fits

# I Have an Antivirus Solution



They have to detect everything

But:

Detection rate is dropping

Evolution of malware speeds up

Zero-Days proliferate

AV filter use default *accept* policy

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# My Proxy protects me



## Proxies will also proxy attacks

Complexer than network filters

Cannot see all malicious content

Can act as *tunnel* proxy

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# The Browser Tells Me that I'm Safe



**Trust model of Certificates**

**Attacks on Certificates**

**Phishing and Spoofing**

**Most browsers load and execute untrusted code**

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# Simplified Security



Click here to be safe  
One size fits all

“Everything should be made as simple as possible, but not simpler.”

Albert Einstein



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# High-Medium-Low



**Security settings hide details**

**Trust in the vendor**

**Single-click-security is an illusion**

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# Misunderstanding



**The web site is encrypted.  
My VPN encrypts, therefore I am safe.  
It's only a text document.  
Audio/video is not executable.**

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# FUD (Fear, Uncertainty and Doubt)



Spread fear, sell products.

**“When he reached the New World, Cortez burned his ships. As a result his men were well motivated.”**

**Captain Ramius,  
(The Hunt for Red  
October)**



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# The Huns are Coming!



## Press and Vendors:

**Exaggerate**

**Spread panic**

**Want to sell their product**

**Suppress independent research**

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# Spread the bad news



## Media coverage of attacks

Worm/virus/trojan spread

Hacking attacks! Google is down!

Billions of \$ of damage!

## Distorted view of the “facts”

No basis for sane decisions

Reality is different

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# Historic Marketing



Method used to be common  
Create needs & enemies  
Offer remedies right thereafter

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# The Unknown (Or: "Surprise Surprise")



What the eye doesn't see, the heart doesn't grieve over.

The world changes every day.

**"Your current safe boundaries were once unknown frontiers."**

**Author Unknown**



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# IPv6 in My Network?



**Yes it's (most likely) there!**

**Apple OS-X**

**Windows Vista**

**Windows 7**

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# Teredo



**Pre-Configured?**

**Where do want to tunnel today?**

**Sans Institute:**

**High rate of Teredo-Connections**

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# Services, Ports & Protocols



**Poorly documented products**

**Services?**

**Protocols needed?**

**Undocumented interactions**

**Application - Application**

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# The Cloud



**Where is my data?**

**Who processes my data?**

**Can I still do audits?**

**My virtual machine is my castle?**

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# Thank You



## Questions?



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